

the
Southerner

BRINGING YOU THE NEWEST DEVELOPMENTS IN FSS PRODUCTS, SERVICES AND SOLUTIONS!

SEMINAR SCHEDULE
FY2003

- April 10
Pensacola, FL
- April 24
Birmingham, AL
- May 22
Tampa, FL
- June 26
Huntsville, AL
- July 10
Atlanta, GA
- July 24
Miami, FL
- August 7
Memphis, TN
- August 14
Panama City, FL
- August 21
Jacksonville, FL

Please check out
upcoming
FSS News and Events
at
www.fss.gsa.gov



MAY 6, 7, & 8, 2003
HENRY B. GONZALEZ CONVENTION CENTER

SAN ANTONIO, TEXAS

2003
GSA

EXPO

EXPO.GSA.GOV

MORE DETAILS INSIDE...

inside...

GSA Expo 2003	2-3
Congratulations To Bill Sisk, FSS ARA	4
Exchange/Sales Rules Can Work For You	5
IMEAC 2003	5
Property Management Seminars	6
GSA - Smarter Solutions For A Better Environment	7
Homeland Security Launches Ready.gov	8

Spring 2003
ISSUE V, VOLUME I





W

elcome to the
Spring edition of
The Southerner.

We have a lot of great information to share with you this issue and hope you are finding these articles helpful. Please write us with any questions/comments you may have - we want to continue providing you the latest in FSS products, services and solutions.

Please contact us at:
404-331-3026.



2003
GSA
EXPO

MAY 6, 7, & 8, 2003
HENRY B. GONZALEZ CONVENTION CENTER

SAN ANTONIO, TEXAS

GSA's Greater Southwest Region invites you to San Antonio, Texas on May 6 - 8 to experience EXPO 2003!

the
Southerner
STAFF

Adrian Wiley

Pam Hale

Barbara Holzworth

THE SOUTHERNER
GSA/Federal Supply Service
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The Southerner is a GSA/FSS supplement published quarterly by the Southeast Sunbelt Region.

TENTATIVE AGENDA

Monday, May 5, 2003

Early Registration
1:00 p.m. - 5:00 p.m.
Ice cream will be served!

Tuesday, May 6, 2003

Registration
8:00 a.m. - 5:00 p.m.
Customer Training Sessions
9:00 a.m. - 12:00 p.m.
1:00 p.m. - 4:00 p.m.
Lunch in Exhibit Area
11:30 a.m. - 1:00 p.m.
Welcome Reception
5:00 p.m. - 7:30 p.m.

Wednesday, May 7, 2003

Registration
7:00 a.m. - 4:00 p.m.
Opening Ceremony
8:30 a.m.

Wednesday, May 7, 2003

continued
Exhibits Open
8:30 a.m. - 4:00 p.m.
Lunch in Exhibit Area
11:30 a.m. - 1:00 p.m.
Customer Training Sessions
1:00 p.m. - 4:00 p.m.

Thursday, May 8, 2003

Registration
8:00 a.m. - 12:00 p.m.
Exhibits Open
8:30 a.m. - 1:00 p.m.
Lunch in Exhibit Area
11:30 a.m. - 1:00 p.m.
Customer Training Sessions
1:00 p.m. - 4:00 p.m.
Expo Conclusion
4:00 p.m.



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- ★ *Visit over 600 commercial partners exhibiting their latest and greatest products and services - all available through GSA schedules.*
- ★ *GSA is offering our customers a very extensive and diverse training program over a three day period.*

- ★ *Classes range from procurement regulations and financial management, to winning partnerships and travel and transportation.*
- ★ *The cost to attend? Absolutely nothing! That's right! Admission to the EXPO is free for all Federal employees. What could be better than that?!*

REGISTER TODAY
EXPO.GSA.GOV
1-888-272-5565



MAY 6, 7, & 8, 2003
SAN ANTONIO, TEXAS

A small sample of the tracks and courses to be offered include:

E-Business

- E-Buy
- IT Services
- GSA Advantage!

Procurement

- Managing Your Purchase Card Program
- Ordering Through GSA the Easy Way
- Using Schedules Effectively

Services

- Engineering and Logistics Service Solutions
- Management Organization and Business Improvement Services Solutions
- Temporary Help and Language Services Solutions

Environment

- Energy/Environmental Product and Service Solutions
- Smarter Solutions for Buying Green
- Purchasing Environmentally Responsible Paints

DAU Procurement

- Sole Source Commercial
- Item Price Reasonableness
- Contract Incentives/Business Case
- The 1102 Contract Specialist as a Business Manager

Security

- Disaster Recovery, Security Solutions Program
- Federal Protective Service - Building Security Assessment Program
- Bio-terrorism in the Office Place

Transportation, Travel Audit &

Personal Property

- Airline City Pairs
- Property Disposal for Beginners
- Billing for Transportation Services and Payment Process



Bill Sisk Selected As Our New Assistant Regional Administrator

Mr. Sisk graduated from The Citadel in 1989 and began his career as an intern with FSS in 1990. Since then, he has served as the Budget Officer and a Marketing Team Leader for FSS in the Southeast Sunbelt Region. In 1997, Mr. Sisk was selected as the Deputy Director of the Southeast Distribution Center and became the Director in 1999. He is currently serving as the Assistant Regional Administrator for FSS.

For Your Information...

For your convenience, we have included a new and revised listing of our Southeast Sunbelt Region Marketing team contacts.

Regional Office

Kelley Holcombe, Jr. *Acting Director*
(404) 331-3026

Vacant
Business Development & Support
(404) 331-3026

Lori Swords	(404) 331-9661
Lester Reid	(404) 331-0263
Adrian Wiley	(404) 331-3060
Pam Hale	(404) 331-0528
Barbara Holzworth	(404) 331-1219
Cindy Kirvin	(404) 331-9720
Kevin Stallings	(404) 331-1110
Kay Tabb	(404) 331-4036
Melinda Wagoner	(404) 331-9662
Lloyd Johnson	(404) 331-1771
Linda Freeman	(404) 331-2987
Cherie Gaines	(404) 331-0523

Kelley Holcombe, Field Operations
AL, MS, SC, NC, KY, TN
(404) 331-0652

Calvin Stevens, Field Operations
GA, FL
(404) 331-9616

Customer Supply Center
1-800-525-8027

Marketing Team #1 (State of Georgia)

Mel Long	Atlanta, GA	(404) 331-1300
Chuck Cleveland	Newnan, GA	(770) 252-4417
Vera Reed	Forest Park, GA	(404) 608-2218
Yvonne Powell	Atlanta, GA	(404) 331-6199
Cindi Sizemore	Robins AFB, GA	(478) 926-2417
John Porter	Richmond Hill, GA	(912) 652-4681
Linda Newton	Atlanta, GA	(770) 409-7709

Marketing Team #2 (Alabama, Mississippi)

Joe Pennington	Florence, MS	(601) 965-5078
Steve Sizemore	Athens, AL	(256) 842-6350
Ruthie Cutlip	MSFC, AL	(256) 544-4244

Marketing Team #3 (North and South Carolina)

Bobby Benson	Southern Pines, NC	(910) 246-9840
George Fashjian	Charlotte, NC	(704) 344-6284
Miles Satterfield	Benson, NC	(919) 207-3735
Janice Zeigler	Ft. Jackson, SC	(803) 751-1296
Bob Wallace	Camp Lejeune, NC	(910) 451-2472

Marketing Team #4 (Kentucky and Tennessee)

Jeff Monk	Ft. Campbell, KY	(270) 798-2800
Niki Hemness	Millington, TN	(901) 874-5107

Marketing Team #5 (Florida - except Panhandle)

Steve McFarland	KSC, FL	(321) 867-2833
Teri Goveia	KSC, FL	(321) 867-2858
Linda Hosey	Jacksonville, FL	(904) 542-1278
Miguel Cruz	Jacksonville, FL	(904) 542-2603 x351
Jose Arroyo	Miami, FL	(305) 627-1930
Chris George	Tampa, FL	(813) 225-7420
Vella Cloyd	Clearwater, FL	(727) 446-1807

Marketing Team #6 (Florida Panhandle)

Tod Angel	Gulf Breeze, FL	(850) 934-4469
Tad Rajterowski	Mobile, AL	(334) 441-5294
Wayne Carter	Hurlburt Field, FL	(850) 581-5122

EXCHANGE/SALES RULES CAN WORK FOR YOU

Stretch Your Budget

Did you know the Federal Management Regulations allow Federal agencies to recoup the money from the sale of used property in order to buy like replacement items? If you have equipment that is old or obsolete, but your agency is still in need of the property, the exchange/sale regulation is the solution. GSA can sell your exchange/sale property!



The U.S. Customs Service knows this. GSA recently sold this vessel for \$25,000 for Customs. Customs then used the money to buy a replacement vessel.



The U.S. Marshals Service also knows. GSA sold this truck for \$2,013 for the USMS. Money that will help the USMS stretch their budget to better perform their critical mission.

If you would like more information on Exchange/Sale rules, contact Mark Brantley at 404-331-0972 or email at Mark.Brantley@gsa.gov.

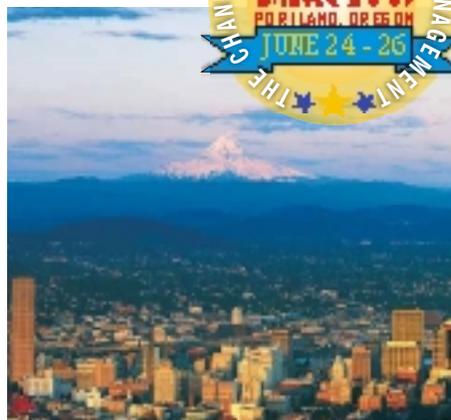
GSA, YOUR RESOURCE FOR FLEET MANAGEMENT

IMEAC 2003

The IMEAC Planning Committee is extending a special invitation to you and your agency to attend in special recognition for you're past support and interest in GSA fleet events. This event promises to be the **LARGEST** Federal FLEET EVENT in 2003 by bringing together fleet professionals government-wide from all levels.

Benefits of Participating at IMEAC 2003

- ★ *The LARGEST Federal FLEET EVENT in 2003 by bringing together fleet managers government-wide from all levels.*
- ★ *Attendees will include Federal, State, and Local representatives of LARGE AND SMALL VEHICLE FLEETS from all 50 states as well as South America, Puerto Rico, Canada, Europe, and Asia.*
- ★ *IMEAC provides an opportunity to NETWORK, DISCUSS ISSUES AND SHARE BEST PRACTICES for Federal fleet managers, procurement officials, vehicle operators, fuel providers and related vendors.*



If you have any questions about attending or exhibiting, please contact A-S-K Associates on the IMEAC helpline at 1-800-315-4333 or by email help@imeac.org. Our informational brochure is being developed and you will receive it soon. You can register online today at www.imeac.org. We look forward to seeing you in Portland!



FEDS Training Available For Federal/State Customers

Xcess Xpress has been in effect for about one year, and the result has been a reduction in the time for transfers to Federal and state agencies. However, the use of the Federal Disposal System (FEDS) is now critical for all agencies to screen for property and track the disposal of reported property. The Property Management Division has provided onsite FEDS training for many agencies, and is available at no cost. Electronic screening via FEDS is required for Federal and state customers to freeze and receive allocations/approvals of property.

Please contact Donald Clark, 404/331-0974, email: Donald.Clark@GSA.GOV; or Mark Brantley, 404/331-0972 email: Mark.Brantley@GSA.GOV to schedule FEDS training for your office and to get assigned access codes/passwords to get into the system. The normal training time is about 4-5 hours, and we are glad to provide this free service to assist customers in the property disposal process.

THE GENERAL SERVICES ADMINISTRATION

Invites Federal Agencies
to a

Property Management Seminar

Scheduled Seminars
Huntsville, AL - April 15
Savannah, GA - April 30
Mississippi Coast - May 20
Louisville, KY - June 4

*To get information on scheduled seminars,
or to be notified of future seminars,
please contact Penelope Kyle (404) 331-1199
or penelope.kyle@gsa.gov*

**Other Property Mgmt.
Seminars are being planned
for Western Tennessee, North
and South Carolina, and
Florida.**

topics to include...

*This seminar will cover topics on the disposal of
excess personal property for federal agencies.*

MORNING SESSION :

- ▶ Xcess/Xpress
The latest in property disposal.
- ▶ GSAAuctions.gov
GSA auctions over the Internet
- ▶ Property Centers Storage facilities available for
your excess Property.
- ▶ Computers for Schools Executive Order 12999

AFTERNOON SESSION :

- ▶ FEDS (Federal Excess Disposal System) How
to find excess, freeze and request it, and how to
report property electronically.



BUY GREEN BUILD GREEN DRIVE GREEN SAVE GREEN MANAGE GREEN

GSA - Smarter Solutions For A Better Environment

GSA provides smarter solutions for a better environment by buying green, building green, saving green, driving green, and managing green. Our commitment to the environment is reflected in the goals of our mission statement.

GSA's commitment is further stressed in all six of our goals, but particularly in the last one.

GOALS

- Provide best value for customer agencies and taxpayers.
- Achieve responsible asset management.
- Operate efficiently and effectively.
- Ensure financial accountability.
- Maintain a world class workforce and a world class workplace.
- Carry out social, environmental, and other responsibilities as a federal agency.

In this issue of the "Southerner" we will tell you about Driving Green with alternative fuel vehicles and GSA's Green Procurement Program and how GSA can help you meet your legal requirements to buy green products.

Driving Green

America is faced with many new challenges with air quality and energy security being two major national issues. Our nation's health and security are currently at risk due to our dependence on petroleum as the primary energy source vehicles. Vehicles count for 75% of all pollution in urban areas, and consume over 50% of all oil used in the U.S. The GSA Office of Vehicle Acquisition and Leasing Services have purchased over 34,000 alternative fuel vehicles for our federal customers, more than any other fleet in the U.S. Our Alternative Fuel Vehicle program is named **DAVE** to send the message: **Drive Alternative Fuel Vehicles Easily**. For more information on Alternative Fuel Vehicles.

Buying Green

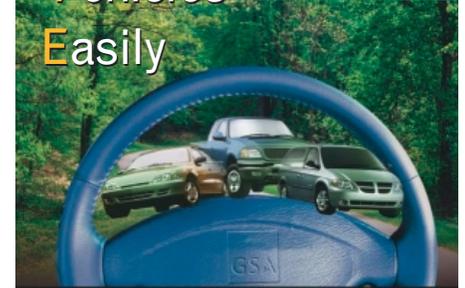
All Federal agencies are mandated by legislation and Executive Order to purchase and use products that are better for the environment. The Environmental Protection Agency (EPA) has identified a list of items, Comprehensive Procurement Guideline (CPG), that should be purchased with specific levels of recovered materials. EPA's CPG requirements include paper and paper products; non-paper office products; construction products, landscaping products, park and recreation products, etc...

GSA believes in setting the example for other Federal Agencies as well as our own employees. We have taken the requirements a step further and implemented our own internal Green Affirmative Procurement Program (APP) which directs our purchases not only to the CPG items but also requires GSA employees to consider EPA's environmentally preferable products and the U.S. Department of Agriculture bio-based products. Every time we buy products or services for the government's use, we must consider the environment as well as cost. The only reason not to purchase the designated products is if the price is unreasonable, if it does not meet performance standards or if it cannot be obtained in a reasonable timeframe. With all of GSA's procurement staff and credit card holders trained in buying green, GSA is making a difference.

GSA offers a variety of environmental products and services to all its federal customers to help them comply with federal environmental laws and regulations. GSA Advantage! the on-line purchasing system - makes it easy to identify environmental products and services as they are highlighted with federally recognized environmental symbols. The "Environmental Products and Services Guide" contains more than 5,000 environmentally friendly products that are in the Federal Supply System. Customers are encouraged to shop on line rather than receiving a printed copy of the catalog. Contractors are required to highlight products that contain environmental attributes, such as recycled materials, in their individual catalogs and price lists.

We also promote the purchase of green products in our newsletters; at Customer Service Seminars; and an entire track is dedicated to environmental issues at the annual GSA Products and Services EXPO in San Antonio, TX May 6-10. This annual EXPO always draws more than 5,000 federal employees. This year seven workshops are devoted to agencies responsibility to buy green. If you need help with your agency's green procurement program or need help in locating green products, Sandy Jones at sandy.jones@gsa.gov or Lloyd Johnson at lloydw.johnson@gsa.gov

**Drive
Alternative Fuel
Vehicles
Easily**



Planet GSA
Drive GreenWith **DAVE** On

Mission Statement:
"We help federal agencies better serve the public by offering, at best value, superior workplaces, expert solutions, acquisition services and management policies."



FROM THE DEPARTMENT OF HOMELAND SECURITY

Homeland Security Launches Ready.gov

The Department of Homeland Security launched www.Ready.gov, a Web site to help plan for emergencies.

The site contains tips on preparing emergency kits, creating

a family emergency plan, and information on a variety of threats.

The brochure, "Preparing Makes Sense - Get Ready Now" can be downloaded from the site. - or call 1-800-BE-READY.

With a little planning and common sense, you can be better prepared for the unexpected.



GSA's Customer Supply Center Is Making It Easier For You.



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 DSN: 465-1416
Email: csc.order@gsa.gov

GSA NSNs Now Available!

DoD EMALL is proud to announce that the GSA centrally managed and stocked NSN are now available to MILSTRIP Fund Code orderers. We are working with the GSA Federal Supply System managers to develop the capability to accept credit cards, too. We hope to have that completed by late spring - so stay tuned!

<https://emall.prod.dodonline.net/scripts/emlogon.asp>